

# The New Architecture of the Electricity Sector and Batteries

ALPER ÇETİN - Head of Business Development

**VESTEL**  
MOBILITY

# VESTEL

**30 Million**  
Device  
Production  
Capacity

Export Leader  
of Turkey  
with **\$ 2,7  
Billion**

**20,000+**  
Employees

**\$ 3,8 Billion**  
Turnover

**500+ Brands 900+**  
Customers

**Exporting 160+**  
Countries

**1.300.000 m<sup>2</sup>**  
Closed  
Production  
Area

# Vestel's New Strategic Focus Areas | Vestel has actively started to grow and actively invest in three main areas under mobility & energy solutions



## Auto Electronics

- Display Systems
- Domain Controllers
- Elec. Control Units (ECU)
- EV Powertrain



## EV Chargers

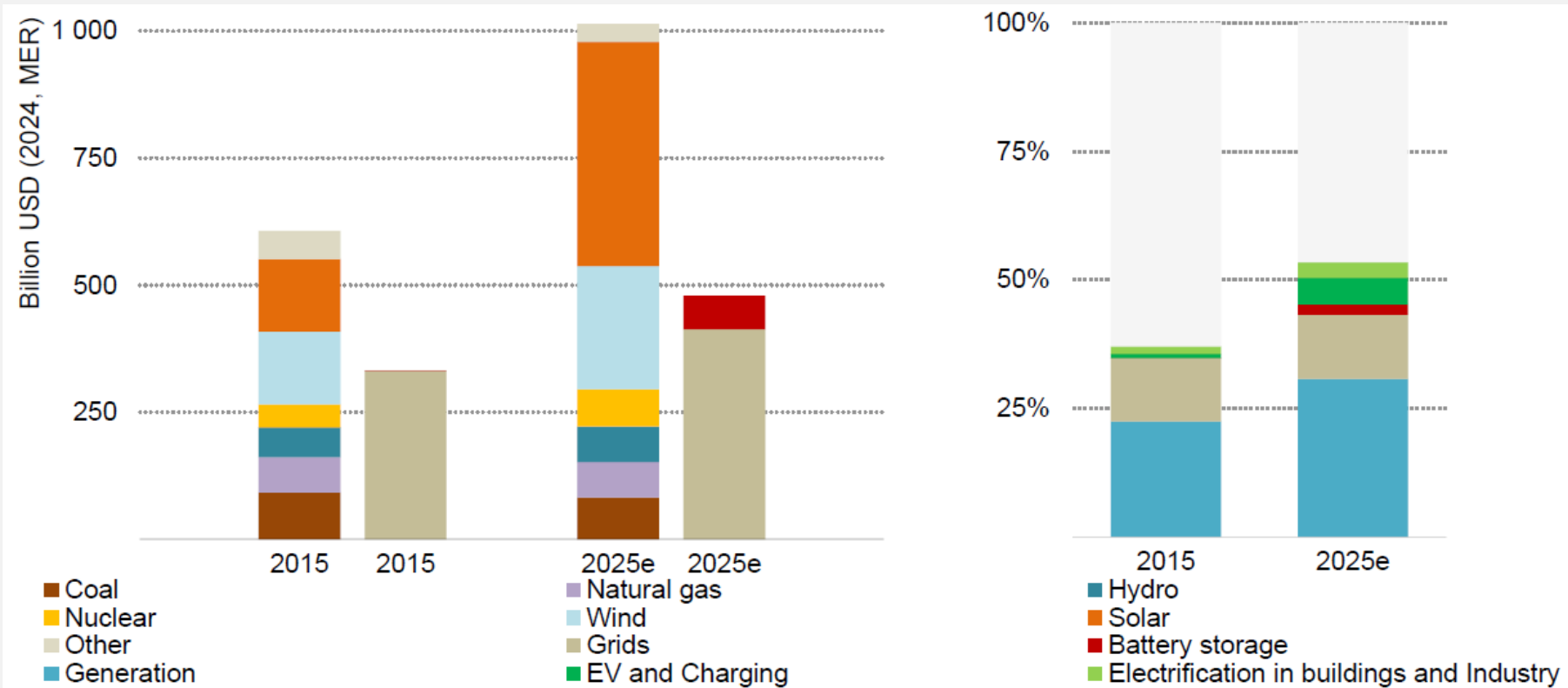
- AC Chargers
- DC Chargers
- HPC chargers



## Battery Solutions

- Energy Storage
- E-Bike
- Telecom
- Consumer Electronics

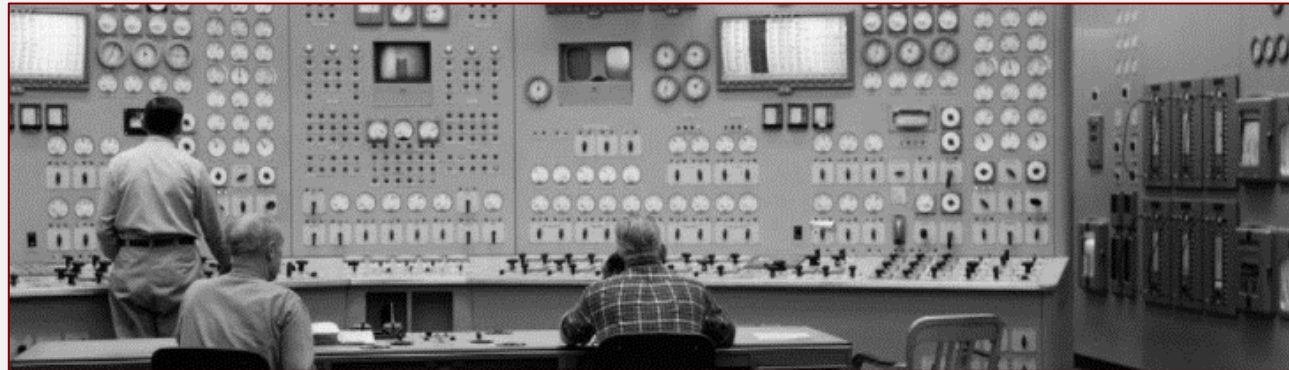
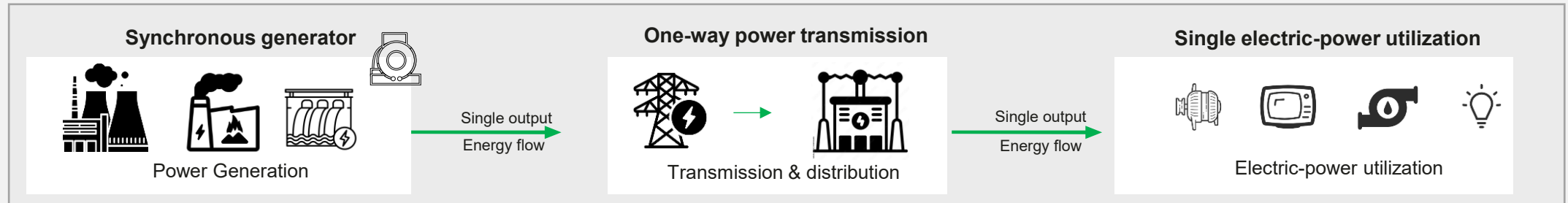
Global Energy Transition | **Solar PV & Wind** account for **98%** of the growth in investment in electricity generation over the past decade. Today, over **half all energy investment** goes into the power sector and towards the **electrification** of end-uses.



Source: IEA World Energy Investment 2025

# Power Systems Transition | How the power grid has been until now ?

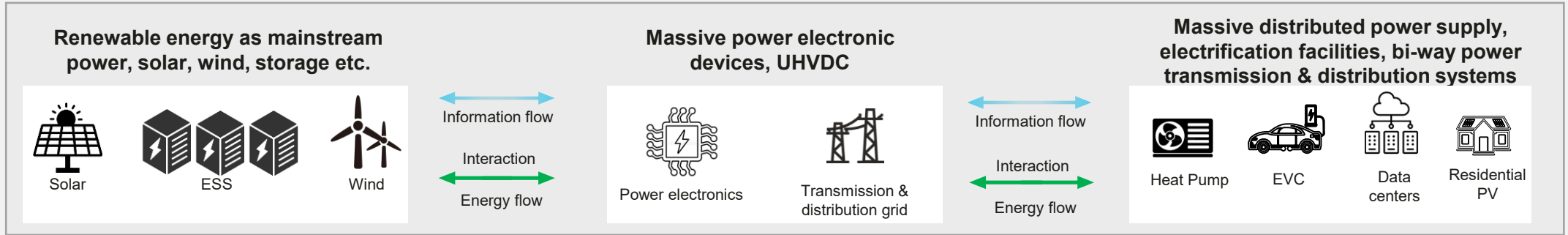
Traditional  
Power System



- The power flow was unidirectional
- The generators were synchronous, totally grid-friendly (inertia, voltage regulation, power system stabilizers, high power quality, etc.)
- Low amount of data required for managing the grid

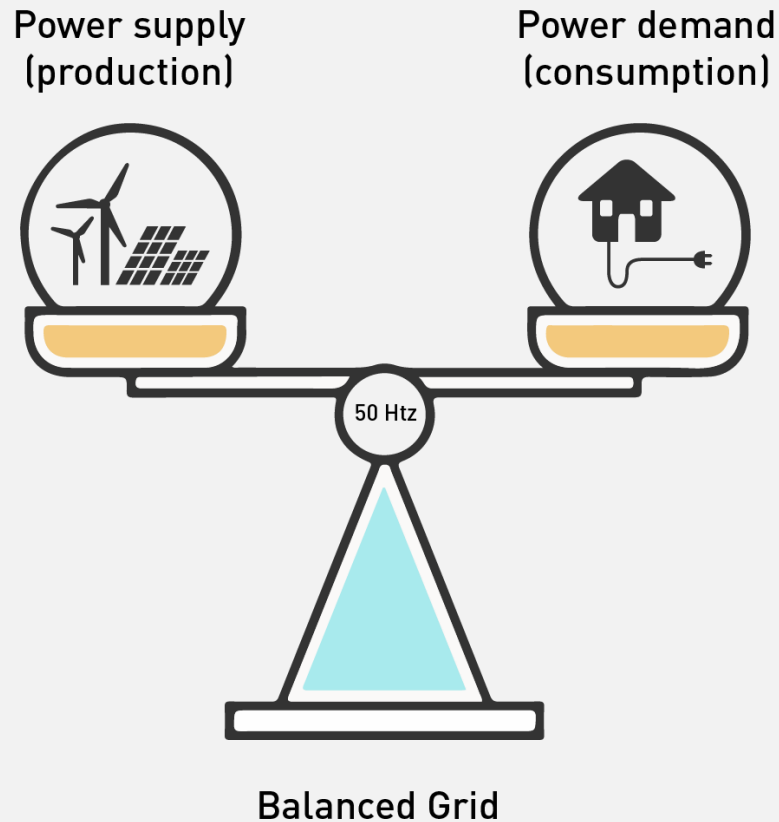
# Power Systems Transition | The New Architecture of the power grid

New Power System



- The power flow now is bidirectional
- The generators are based on power electronics, most of them without inertia, poor voltage regulation, no PSS, low power quality, etc.
- High amount of data required for managing the grid

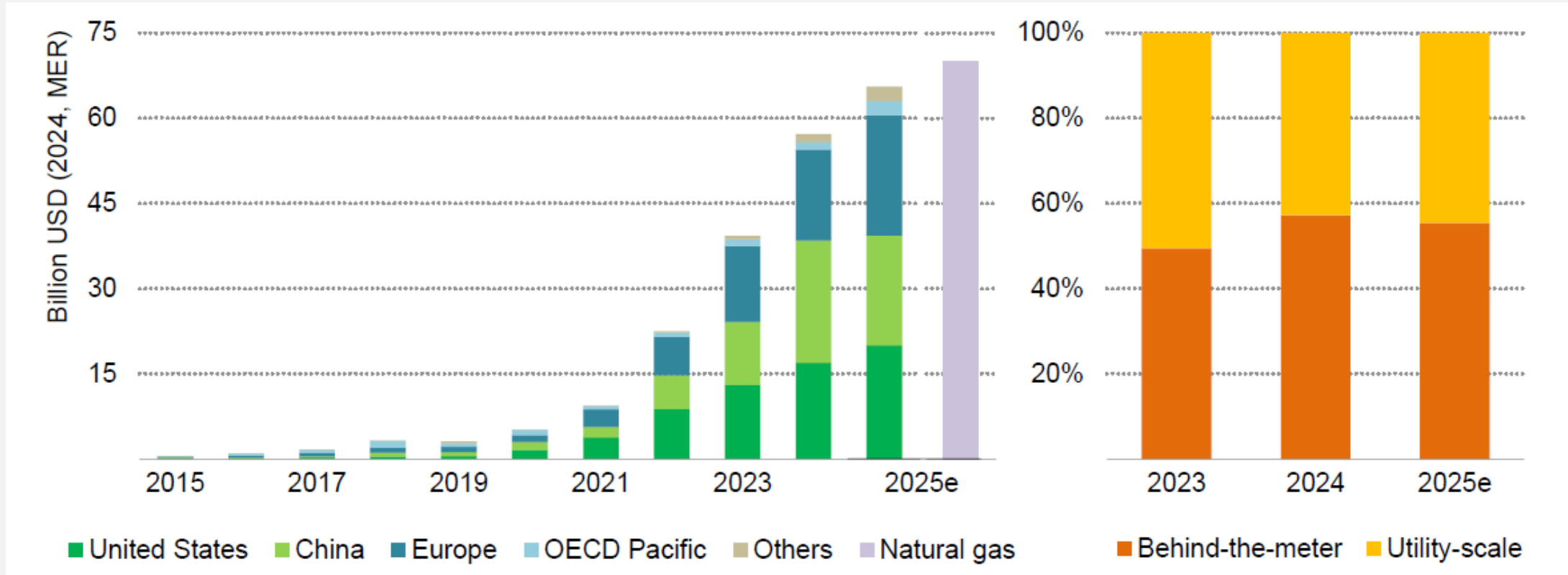
# Power Grid Stability Challenges and Weak Power Grid Features | Grid become 'weaker' with renewable penetrations raising



- Frequency instability
- Voltage imbalances
- Low system inertia (RoCof)
- Reactive power instability
- Power quality issues
- Market & System Balancing Challenges

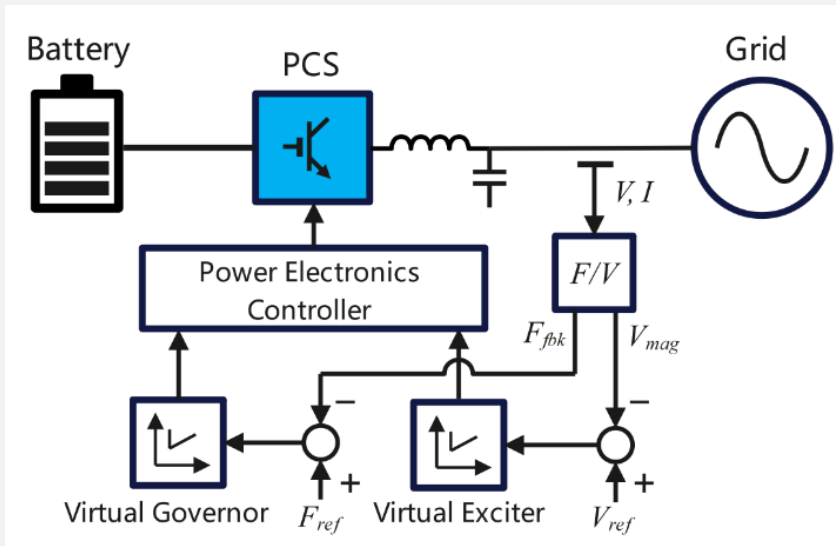
Unbalanced Grid

# Role of Batteries | The cost of utility-scale batteries has fallen %70 over the past decade, and global battery storage investment is approaching the level of gas-fired power generation investment

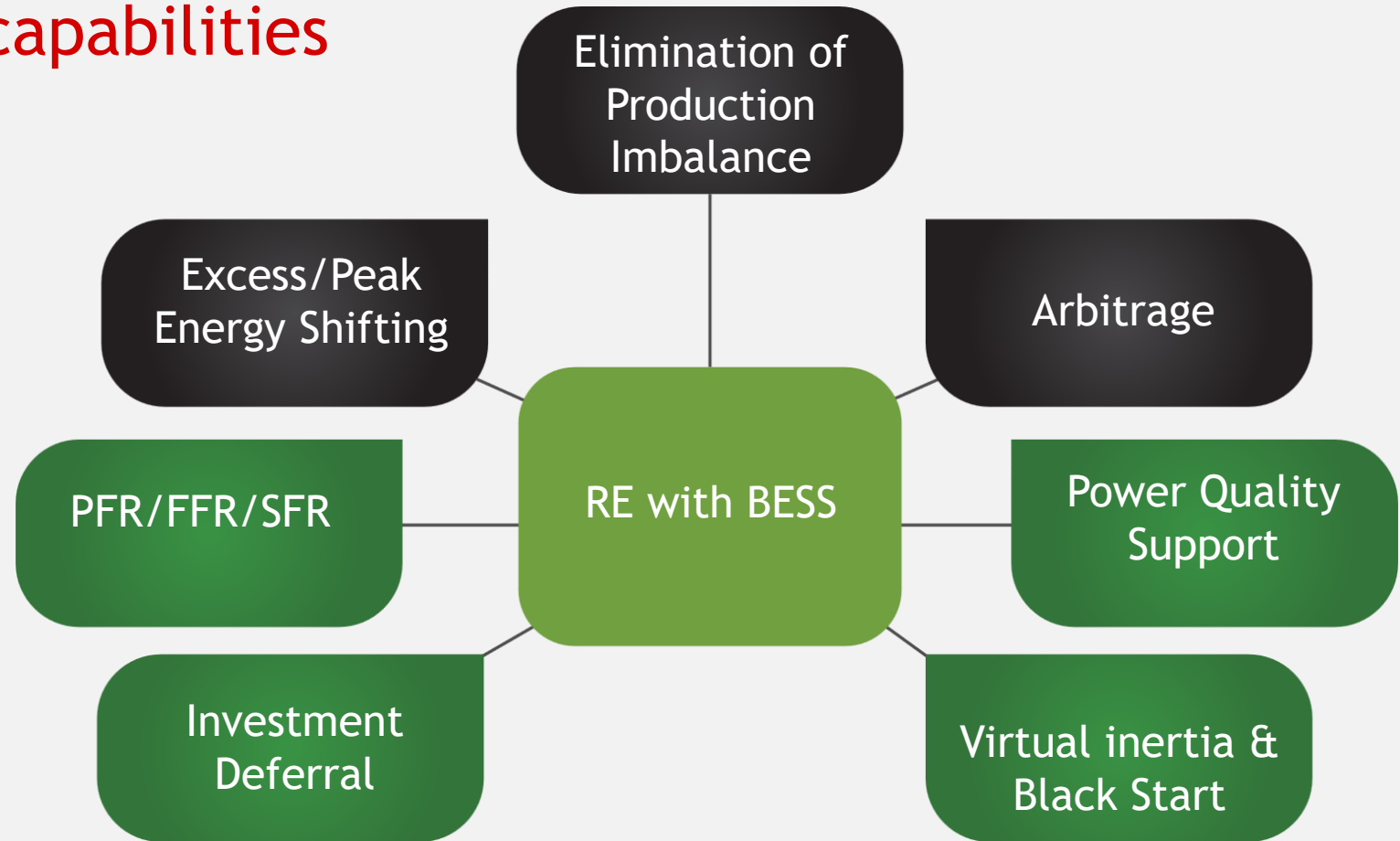


Source: IEA World Energy Investment 2025

# BESS for increasing flexibility on renewable plants | Grid Forming as Technology Leap and its capabilities



- 100% active power and 100% reactive power output Grid forming BESS
- Delivering large amount of short-circuit current and fast response to grid disturbances

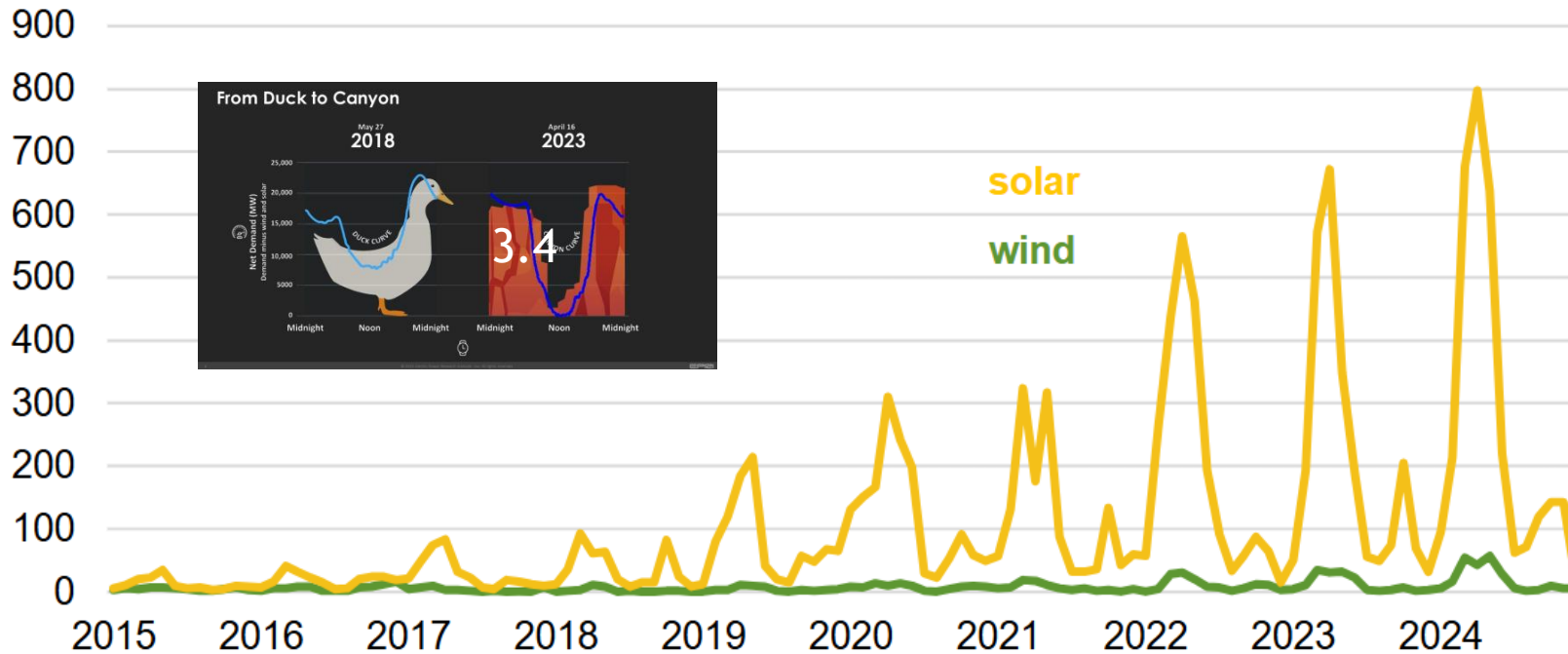


*Energy Management Functions*  
 *Grid Support Functions*

# Why Energy Storage? | From Duck to Canyon Curve: CAISO Example

## Monthly solar and wind curtailments, California Independent System Operator (January 2015–December 2024)

thousand megawatthours

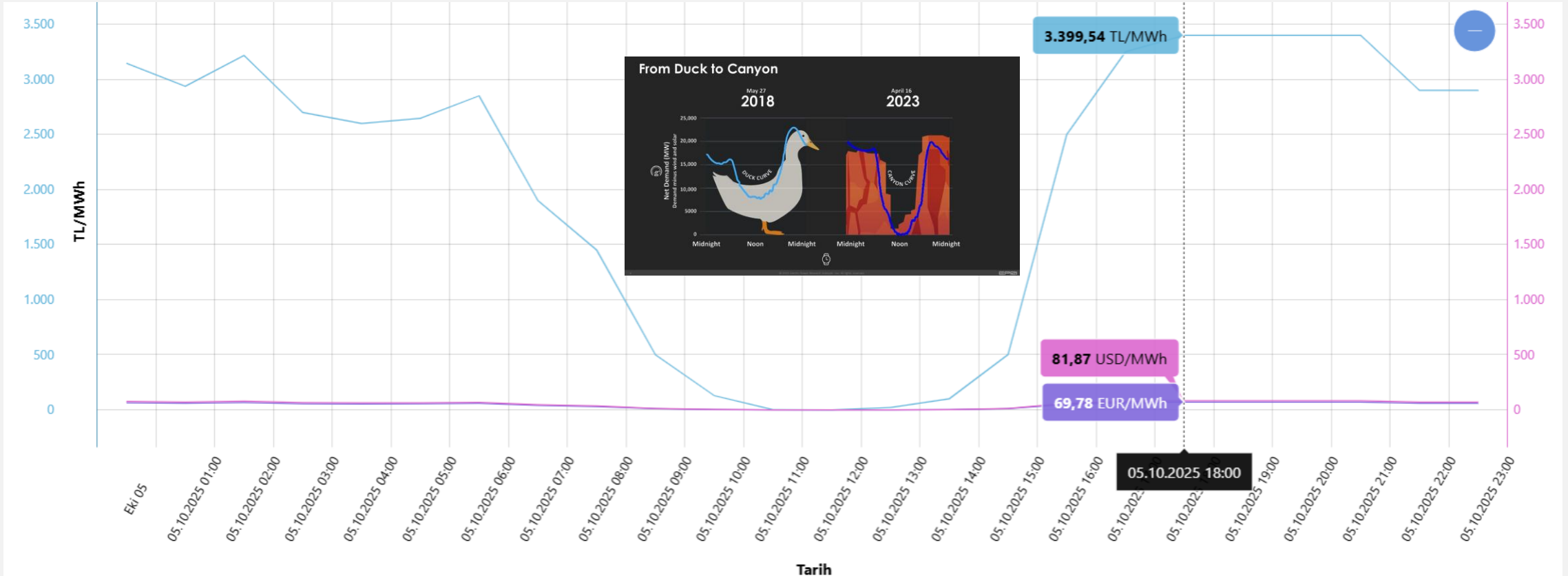


Source: California Independent System Operator (CAISO)

+%30

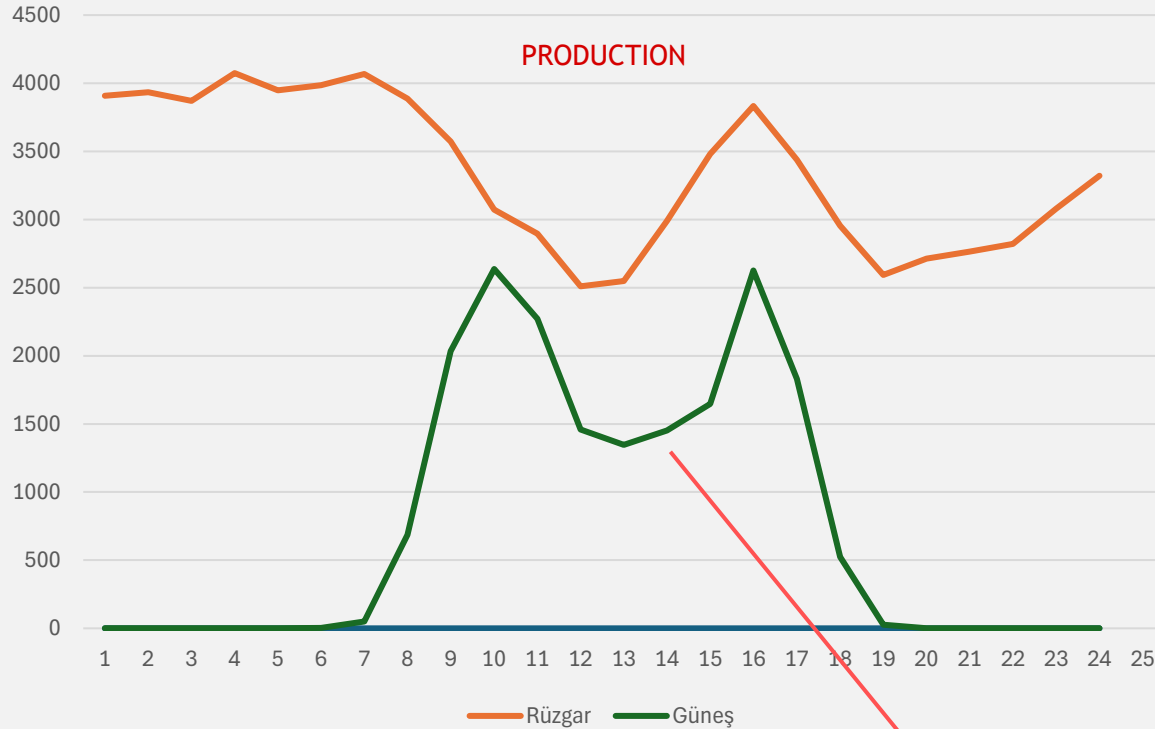
3.4 TWh curtailment

# Regional Situation | Türkiye Outlook and Market Response



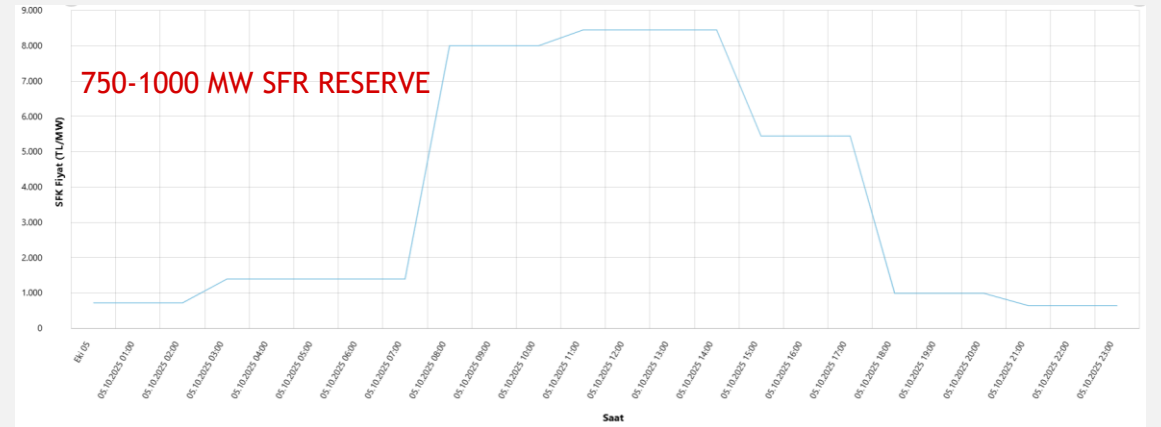
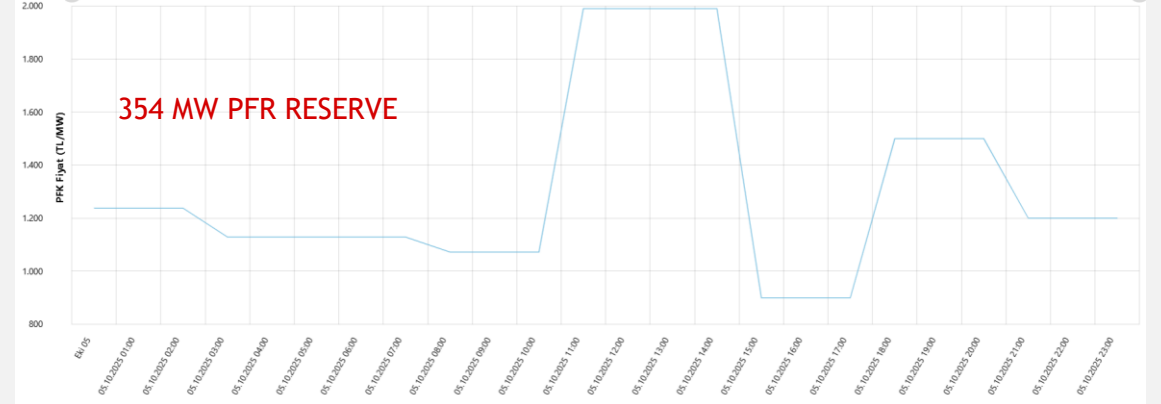
Source: EPIAŞ Şeffaflık Platformu (GÖP-PTF)

# Regional Situation | Türkiye Outlook and Market Response

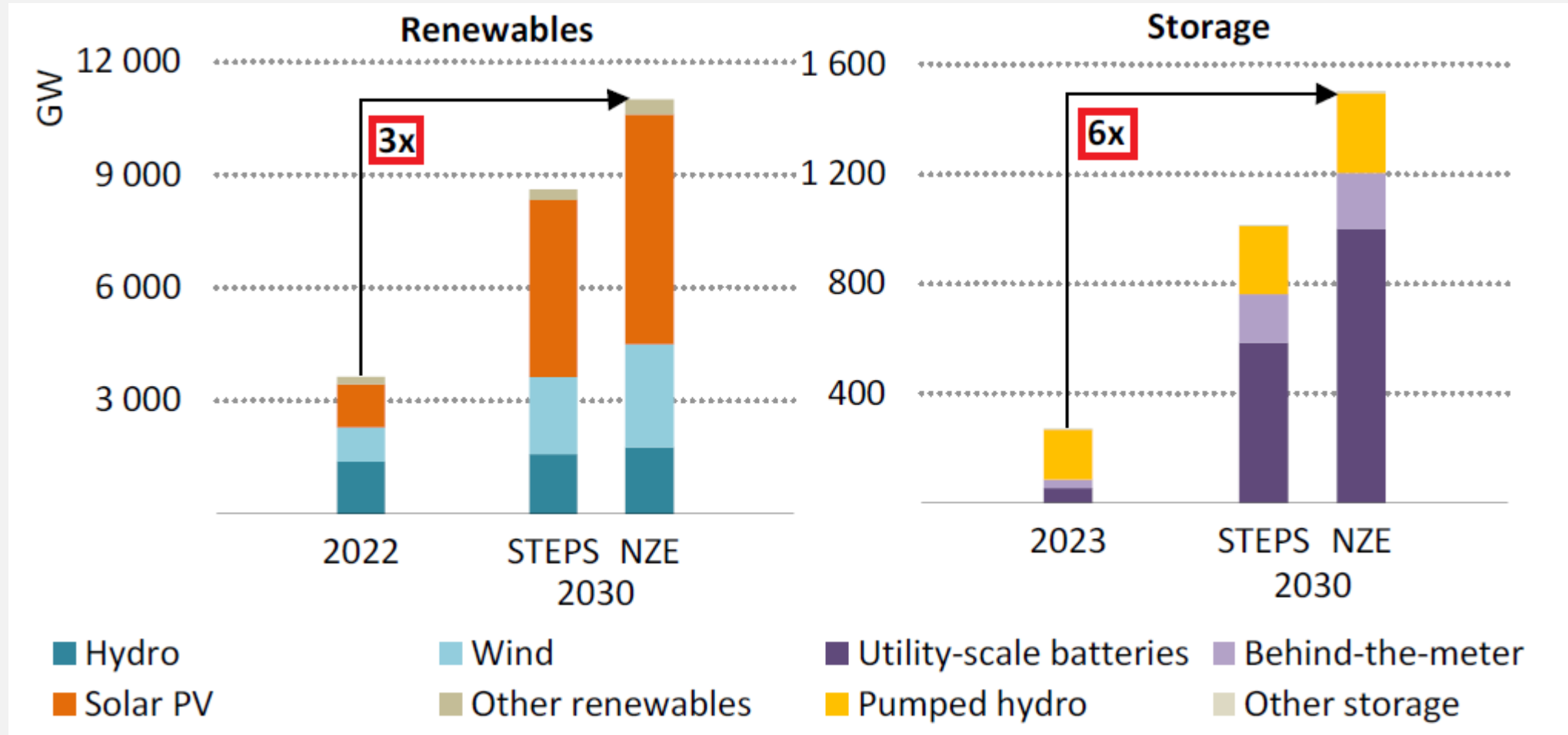


Source: EPIAŞ Şeffaflık Platformu

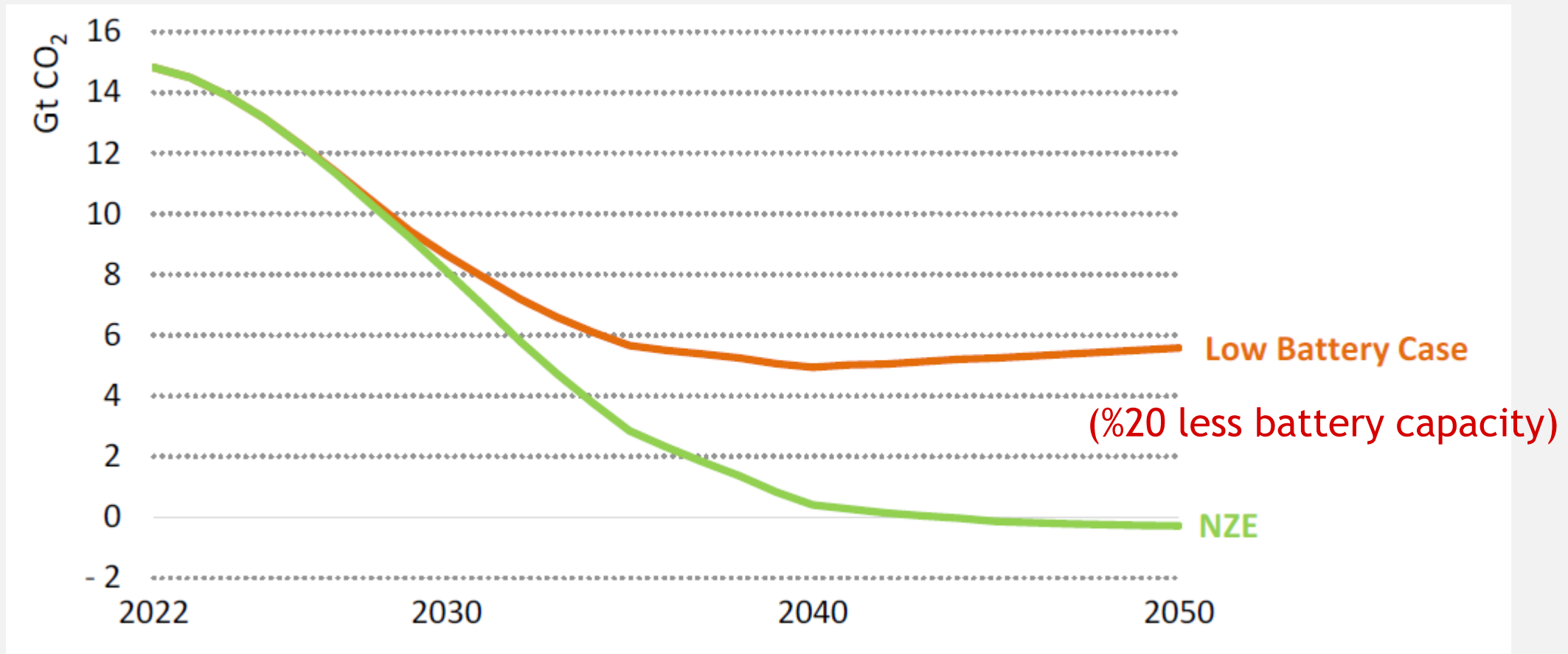
Curtailments



# COP28 commitments | Energy storage capacity, led by battery storage, increases sixfold by 2030 in the NZE Scenario and supports the tripling of renewables capacity goal



# Energy storage - the backbone of Net Zero | Global power sector CO2 emissions in the NZE Scenario and Low Battery Case, 2022-2050



Source: IEA Batteries and Secure Energy Transitions

These might look like shipping boxes in the desert, but they are actually the key to unlocking a  
**“clean energy revolution”**



Thank you  
Q&A

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